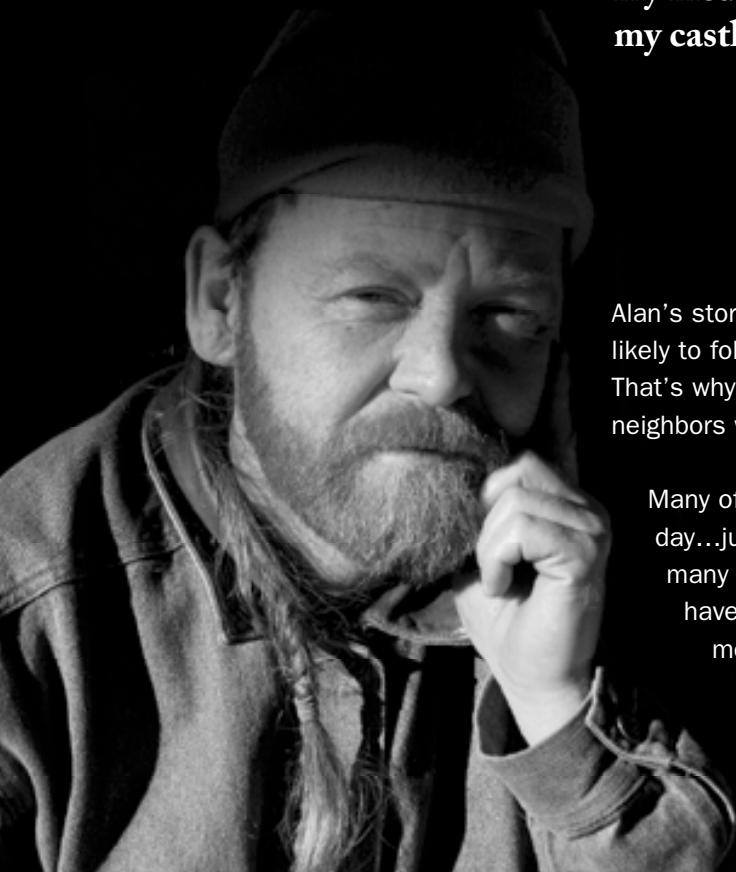


**Behind every statistic,  
there's a story....**



**SAVE INC. ANNUAL REPORT 2005**

*Housing Options for People Living with HIV/AIDS*



**“ When I got housing, I could eat right, sleep right, store my meds, and have a place to be to access services. It is my castle and my sanctuary.”**

**Alan**  
*Cropsey Place resident*

Alan’s story is not unique. Statistics prove that HIV/AIDS patients are more likely to follow their medication schedules when they have stable housing. That’s why SAVE Inc. can make a difference in the lives of so many of your neighbors who struggle with this deadly disease.

Many of the hundreds of clients SAVE Inc. assists annually struggle each day...just to get by. Facing the impoverishing effects of this disease, many wrestle with mental illness and substance abuse, while others have difficulty finding employment with a livable wage. Over the years, more of SAVE’s clients must support a family, including small children. But regardless, they all have one thing in common – they must maintain a rigorous HIV treatment regimen if they are to manage their disease. Having a safe and stable place to call home is vital to their success.

# SAVE Inc.'s Mission and History

*"Housing is a matter of life and death for persons living with HIV/AIDS."*

National AIDS Housing Coalition Policy Paper, June 2005

Affordable and stable housing is the cornerstone to effective prevention and treatment of HIV/AIDS, increasing access to comprehensive health care and adherence to complex drug therapies. SAVE Inc. is dedicated to providing housing and housing-related services to HIV/AIDS challenged individuals and families so that they can live with personal dignity.

In 1986, a group of visionary and compassionate volunteers transformed a humble house in midtown Kansas City into SAVE Home – the first residential hospice in Missouri to serve AIDS patients exclusively. Over the following 19 years, as the face of HIV/AIDS changed, SAVE Inc. grew and adapted to meet the needs of a diverse community of residents who were living longer, yet still struggling to live with their disease.

Today, SAVE Inc. assists 750 individuals and families each year, either through rental and utility assistance, or permanent and transitional housing in one of our nine residential facilities. Our service area includes 15 counties in Missouri and Kansas. Yes, each of SAVE Inc.'s clients is technically a "statistic," but, like Alan, each has a story...





**“ My children and I were living in the shadows. I don’t have words to express my gratefulness to SAVE for helping us. I am a happy woman again. ”**

**Mary**  
*Rental Assistance client*

People with HIV/AIDS are often afraid to disclose their HIV status for fear of discrimination, even from friends and family. This fear of stigma can keep people from seeking medical care and housing.

Mary contracted the HIV virus while seeking permanent residency in the United States. She feared her HIV status might impede her application. Every morning Mary awoke in fear. Unable to cope with the stress, along with the pressure of raising a family and juggling part-time jobs, Mary decided to “live in the shadows.” With just a few dollars each month in rent assistance, SAVE Inc. stepped in and gave her the boost she needed. Just recently, Mary was granted residency, and with her housing stabilized, she is that much closer to stepping out of the shadows.

# Options for People Living with HIV/AIDS

## **Transitional and Emergency Housing**

For those stabilizing their health and finances while searching for permanent housing, we offer subsidized housing at one of our properties for up to 12 months. Transitional funds are used to assist low-income clients in accessing permanent housing by paying for security deposits and first month's rent on apartments in the community. Until recently, for homeless individuals and families needing emergency assistance, SAVE Inc. paid from three to five weeks at a local motel or shelter.

## **Rental and Utility Assistance**

Within the greater Kansas City metropolitan area, SAVE Inc. provides short-term rental, mortgage and utility assistance to individuals who are forced to stop working because of a medical crisis, and ongoing rental and utility assistance to those persons impoverished and disabled by HIV/AIDS, mental illness or substance abuse issues. More than 350 households receive assistance each month through this program.

## **Permanent Housing**

SAVE Inc. owns and operates nine subsidized residential housing properties (65 of these units are permanent housing and 11 accommodate families). In addition, SAVE Home, a 24-hour assistance facility, serves residents until their health is stabilized and they secure housing at one of SAVE Inc.'s other properties or another location in the community. All residents are given the opportunity to participate in activities that promote social interaction, emotional well-being and physical fitness.



**“ Part of my job at SAVE Inc. is listening to our residents’ stories. Some are sweet, but most of the stories are painful. You wouldn’t believe how mean and cruel people can be. Because of SAVE Inc., our residents get a chance at a better life.”**

**Rochelle Wilson**

*Resident Services Coordinator*

Working at SAVE Inc. isn’t your typical nine-to-five job....not by a long shot. Managing SAVE’s nine housing facilities and issuing hundreds of rental assistance vouchers requires a round-the-clock effort from dedicated employees, seven days a week.

But, SAVE Inc.’s staff can’t do everything alone and that’s why our volunteers also play a key role. This past year, more than 150 volunteers logged more than 5,100 hours of service to SAVE Inc. From planting flowers to taking tickets at Corroboree or preparing meals for residents, each volunteer’s efforts furthered SAVE Inc.’s mission to assist and house people living with HIV/AIDS.

## SAVE Inc. Board of Directors

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Hillary West, *Development Specialist*

Rochelle Wilson, *Resident Services Coordinator*

Karl Woods, *Maintenance Manager*



**“ As government funds for housing and HIV/AIDS programs face dramatic cuts, Kansas Citians must step up to the plate if we are to continue to serve....”**

**Mark Anderson**  
*Executive Director*

As government funds for essential housing and health care programs decrease, and the need for housing increases, SAVE Inc. faces the mounting challenges to maintain and expand the level and quality of programs it offers to individuals and families living with HIV/AIDS in our community. Due to cuts in funding this past year, we had to make the difficult decision to end our emergency housing program which could house someone for three to five weeks in a motel or shelter.

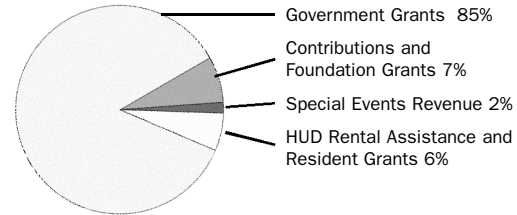
Fortunately, our generous supporters have accepted the challenge to help provide life-saving housing options at a time when governmental dollars are not keeping pace with the need, and too often many are left to fend for themselves.

# 2004-05 Financial Statement

## Public Support and Revenues

Contributions and Foundation Grants	\$259,002
Special Events Revenue	65,677
HUD Rental Assistance and Resident Grants	205,462
Government Grants	3,073,362
Other	10,534

**Total Public Support and Revenues** **3,614,307**



## Program Operating Expenses

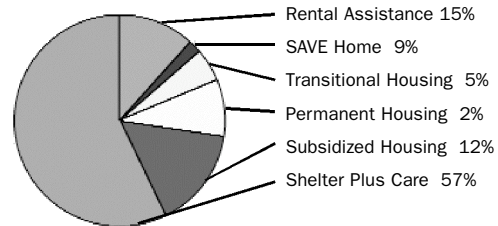
Shelter Plus Care	\$1,670,380
Rental Assistance	447,544
SAVE Home	257,491
Transitional Housing ( <i>Stepping Stones and McCarty II</i> )	144,131
Permanent Housing ( <i>Gilligan and McCarty I</i> )	59,763
Subsidized Housing ( <i>Cropsey Place, Cropsey Terrace, Prairie Home and King's Court</i> )	336,533

**Total Program Operating Expenses** **2,915,842**

**Administrative and Fundraising** **534,443**

**Total Expenses** **3,450,285**

**Increase in Unrestricted Net Assets** **\$164,022**



**85%**

**Program Operations**

**12%**

**Administration**

**3%**

**Fundraising**



**“ The AIDS epidemic isn’t over, and neither is our resolve. Only by collaborating with our supporters can we make true progress – that which saves lives.”**

**Derek McCracken**  
*President, Board of Directors*

We recently launched a new public relations and fundraising effort called *No Place Like Home*. More than 50 individuals attended one of our monthly tours of SAVE Inc.’s facilities last year. In the process, they learned more about SAVE and the people we serve. And, at our first *No Place Like Home* fundraising event, over 260 guests pledged \$151,000! Of these donors, 20 became founding members of the *No Place Like Home* Society by pledging to make a gift of \$1,000 each year for five years.

Corroboree 12, SAVE’s annual fundraiser at the Kansas City Zoo, was attended by a record-breaking 600 supporters. Building on the success of previous events, it raised more than \$90,000.

By providing homes for so many people, we are successfully fighting HIV/AIDS – together. Thank you!

# *No Place Like Home Society*

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Mark D. Anderson  
Kirk Baruth  
Neal Brees  
Robert L. Claassen, DDS  
Tom Emery  
Rudy R. Esquivel  
Steve Greer  
Ken Hagenback  
Loren L. Hendrix  
Jolie L. Justus  
Derek McCracken  
C. Stephen Metzler  
Gene Pulliam  
Michelle Robin  
Steven M. Scott  
Brian Theis  
Carol Varland  
Rhonda Wickham  
Gordon Wood

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*We would like to thank the following supporters who made our efforts possible during fiscal year 2005 (July 1, 2004 – June 30, 2005). SAVE Inc. has made every attempt to make this listing accurate. If you find an error or have been omitted, please accept our apologies and call us at 816/531-8340 ext. 29.*

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