



apartment house  
hi-rise townhome  
condominium

# HOME

| 'hōm | *noun*

1 : one's place  
of residence 2 :

dignity  
security  
peace  
of mind

downtown plaza  
joco crossroads  
midtown north kc



SAVE, Inc.



2009 Annual Report

## CEO Message

For 23 years, SAVE, Inc. has been providing a home for those in Kansas City living with or at risk for HIV/AIDS. We have successfully grown from a grass-roots organization to one that serves over 700 individuals and families every month simply because we have remained committed to the humanitarian ideals that guided our founders. Those courageous volunteers did not set out to build a housing agency. Instead, they wanted to create a place where those in need could regain a sense of dignity stripped by society's fear of their disease. Such a place is called home. We continue in their footsteps, recognizing that having a home provides more than just warmth and security, but an unparalleled sense of dignity and respect that each of us deserves.

On the following pages, you will meet many of our clients and read how – in their own words – housing has impacted their lives and what it means to truly have a home. We are pleased to share these vignettes alongside this past year's accomplishments to show how the work we do translates into positive change in the lives of our residents. Among these accomplishments are a substantial increase in services, a growth in community partnerships, and a heightened level of awareness generated by new energy, even newer technologies, and an expanding advocacy base.

We are so proud that our work has transformed the lives of so many in Kansas City living with or at risk for HIV/AIDS. And we humbly recognize that we are only able to fulfill our mission and help those in need thanks to the many community partners and advocates who share our compassionate goals. Particularly this past year, when the economic waters of many non profits were cold and lonely, the steadfast commitment of SAVE, Inc. supporters enabled us to meet unprecedented requests for services all year long. The generosity of so many has been an inspiration to us, and we are more determined than ever to expand our service reach.

We are deeply honored to have your support and we look forward to your partnership in the coming year as we continue to provide a home, dignity, and respect for those in our community living with or at risk for HIV/AIDS.

  
Zori Rodríguez

## Dignity. Security. Peace of Mind.

**For those we serve, a home means more than just one's place of residence. Much more than just a place to receive mail or a roof over your head. Having a home means...**

*"Increased self-esteem"*

*"I feel like more of a person"*

*"I don't have to work when I'm sick"*

*"Positive changes are possible and happening"*

*"I can take my meds regularly"*

*"I can control what visitors are in my space"*

*"I am able to focus on what I need to do to rebuild my life"*

*"I can keep on top of mine and my children's doctor appointments"*

The quotes on this and the following pages describing the benefits of having a home were compiled from SAVE, Inc. clients over the course of 18 months from April 2008 thru September 2009.

\* All client names have been changed to protect their identity.

## Our Mission

Through comprehensive housing solutions, SAVE, Inc. *empowers* those living with or at risk for HIV/AIDS to lead healthy stable lives with personal *dignity*.

# The Foundations of SAVE, Inc.

# SAVE, Inc. Housing Programs

## housing means...

“I’ve learned how to do things right. I don’t have to live in a tent. I’m able to sleep in a bed and I can go to the store, talk to people, cook for myself. I can keep my two dogs and my plants and I don’t have to worry about my stuff getting stolen or finding a storage place to keep it all. I feel like I can trust people again and it’s made it possible to think about returning to work.”

- Tamika\*

For over two decades, SAVE, Inc. has proven that housing can make the ultimate difference in the lives of so many, providing dignity, better health, and hope for the future. We have done so thanks to an unwavering commitment to the idea that each of our clients deserves the same quality of life that we expect for ourselves.

Built on strong humanitarian foundations, our mission declares the goals of empowerment and dignity as clearly as it does health and stability. To achieve these goals, SAVE, Inc. is guided by five fundamental principles.

### Empowerment

*Giving our clients the tools to succeed and the support to stand on their own.*

### Community partnerships

*Engaging other community organizations & resources to maximize services for our clients.*

### Respect and compassion

*Treating every individual and every situation with the highest level of honor and sensitivity.*

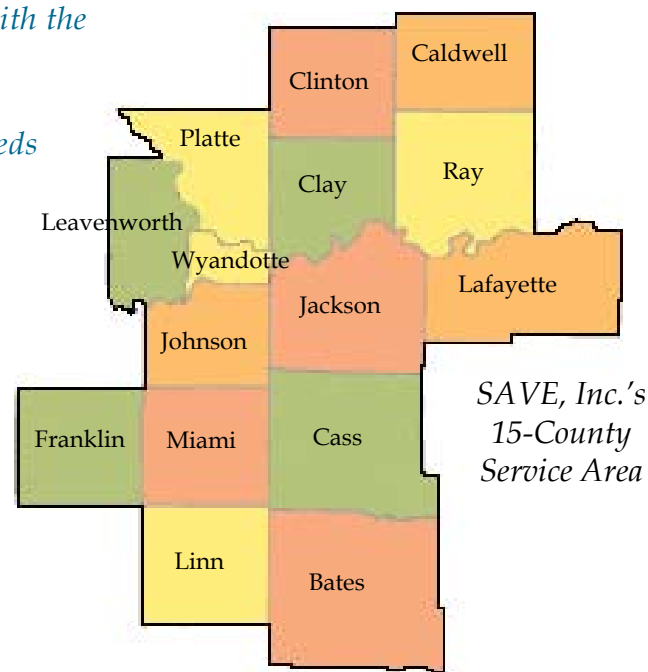
### Focus on the individual

*Focusing on and responding to the expressed needs of each unique individual.*

### Offering choice

*Providing options so that each client is free to choose the path that is right for them.*

- SAVE, Inc. owns 9 properties offering 75 units of housing.
- Since 1986, SAVE, Inc. has invested \$3.7 million in capital improvements in Midtown Kansas City.
- From June 2008 thru May 2009, SAVE, Inc. served a total of 1409 individuals.
- SAVE Home, SAVE, Inc.’s 24-hour assisted living facility, was founded in 1986 as the first AIDS Hospice in the state of Missouri.



## Comprehensive Housing Solutions

SAVE, Inc.’s years of experience have resulted in a vast housing portfolio. We have evolved along with our clients, continuously seeking out resources and developing programs that meet the needs of those we serve. This commitment has led us to create a comprehensive housing program, one that addresses the multiple stages and levels of client housing needs.

### Emergency

**Emergency Assistance Program** - Homeless prevention program offering financial support for utilities, rent, or mortgage payments to help those already in housing *stay* in their homes.

### Transitional

**Transitional Assistance Program** - Provides cash assistance for certain items allowing clients to quickly obtain permanent housing. TAP funds commonly pay for things like application fees, birth certificate fees, or utility and rent deposits.

**Stepping Stones** - Immediate housing for up to 12-months in a studio apartment managed by SAVE, Inc. Clients meet monthly with a dedicated staff member to develop a plan for permanent housing.

**Transitional Housing for Addiction Recovery** - Provides up to 5 months of housing for clients leaving 30-day treatment facilities, offering the necessary time to work on a successful recovery plan.

**Rental Assistance due to Medical Crisis** - For clients dealing with financial crises or forced to stop work altogether due to major health problems and excessive medical expenses, SAVE, Inc. will help ease the burden by providing up to 3-months of rental assistance.

### Permanent

**Housing Voucher Program** - SAVE, Inc.’s largest housing program, this program allows clients to live anywhere in the 15-county metro area, giving them freedom of choice to find a home that best suits their individual needs. We offer these rental assistance vouchers to clients with HIV/AIDS, as well as to those in high-risk situations such as homelessness, making the Housing Voucher Program key to SAVE, Inc.’s prevention efforts.

**Community Campus Program** - Consists of 9 properties with 75 housing units that SAVE, Inc. owns and operates. The units range in size from studio to full family apartments, and provides a setting for clients to feel safe, secure, and part of a welcoming community. SAVE Home, SAVE, Inc.’s original property, offers 24-hour care for those needing additional support. The rest of the facilities, named after courageous SAVE, Inc. advocates, are designed for independent living.

## housing means...

“I can meet basic needs on my own. Being off the street means I can eat every single day and look forward to better things. I’m more responsible, I have furniture of my own and I’m able to help out my daughter. I’m also able to maintain employment and I can work on goals like getting a CDL driver’s license.”

- Bob\*

# Year In Review - Client Services

housing means...

“My children are happier. We have a safe place to sleep at night where we can cook our own meals and it’s much easier for me to stay on top of my medications. My children are more stable in school and they have better behavior. I have much less stress.”

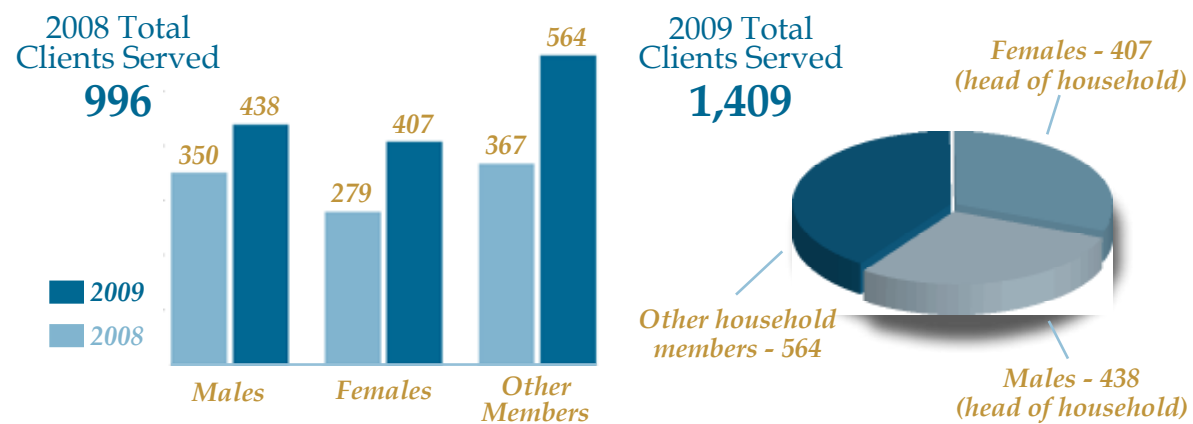
- Anne\*

## Responding to the Needs of Our Community

In times of economic crisis, those already living in poverty suffer disproportionately greater hardships and thus flock to supportive services in even greater numbers. This alarming reality has been even more evident this past year, as the foreclosure crisis has adversely affected the rental market. And with our pulse forever on the community we serve, SAVE, Inc. responded to the increased need by pooling our resources to create new housing opportunities.

In 2009, SAVE, Inc. expanded its services to reach 216 additional households through our Emergency Assistance and Housing Voucher programs. Though we have seen the housing gap widen all across the Kansas City metro area, one particular focus with our voucher program was in Johnson County, Kansas, where homelessness has risen nearly 13% in two years.\* This past year, SAVE, Inc. was able to secure 20 housing vouchers for those in Johnson County. Each voucher was spoken for within three weeks.

One of SAVE, Inc.’s main strengths lies in our ability to offer many forms of housing assistance, thus making it possible to meet a variety of housing needs. In the past 2 years, we have increased our total client case load by over 33%, reaching over 1,400 individuals annually. Many in our expanded case load are dealing with HIV/AIDS, while others are facing mental illness or substance abuse issues. The great majority bring with them extended families. Dependents such as children and the elderly are unfortunate victims in a family’s struggle with disability or homelessness. Stable housing can be the anchor that brings economic stability, health, and hope for the future back into the lives of the entire family.



\*Statistics from the 2007 and 2009 Point-In-Time Homeless Count by the Johnson County Continuum of Care on Homelessness

## Preventing a Crisis

Prevention is one of the main pillars of SAVE, Inc.’s work, as research has shown that housing is a key piece in halting the spread of HIV/AIDS. Yet, we also work to prevent the broader problem – the problem of homelessness. In the fall of 2008, SAVE, Inc. was able to help 20 families avoid such a calamity through emergency assistance funds from the William T. Kemper Foundation.

These families, who would have otherwise been forced from their homes, were given a financial boost to maintain their health, their security, and their dignity. And because every crisis is unique, SAVE, Inc. stretched these grant funds to help pay for a variety of housing emergencies. Many needed their utilities paid, while others needed help paying months of back due rental or mortgage payments. With the financial assistance from SAVE, Inc., these 20 families avoided a scenario that saw them losing much more than just their housing. Their current healthy outlook is proof of the power of prevention.

## Welcome to a Fresh Start

Many clients come to SAVE, Inc. looking to “right the ship,” and we are continuously working to gather resources that can help provide clients with a truly fresh start. We seek to give that fresh start to those leaving 30-day drug and alcohol treatment programs through our Transitional Housing for Addiction Recovery Program. Recognizing that traditional funding only pays for 3 weeks of housing for these clients, SAVE, Inc. secured funds to increase that time to a full 5 months. By providing clients with more time to focus on making the necessary life changes, we hope to increase the recovery success rate.

This past winter and spring, through a partnership with the Greater Kansas City Community Foundation’s Homelessness Trust Fund, SAVE, Inc. also provided a fresh start in the form of “Welcome Home” packages. These packages contained a variety of basic necessities and food staples, and were given to 51 clients to help jump start their newfound stability.

## Commitment to Excellence

Just as SAVE, Inc. takes great pride in our ability to find new resources for our clients, so too are we thrilled to build on our own internal resources – our staff. SAVE, Inc. welcomed 3 new staffers this year to help maintain our high service standards. This increase in capacity is indicative of our commitment to excellent client care.

housing means...

“Always having a place to go. It gives me peace and keeps me from feeling lost and worried. I have this sense of security that everything is going to be okay. I’m able to meet my obligations and follow through with my medical appointments, and my family is so proud. It’s also allowed me to stay in school. I only have 8 months left to finish my cosmetology degree and I hope to one day open my own shop.”

- Dewayne\*

# Year In Review - Events & Advocacy

housing means...

“Freedom.

I am less dependent on friends, family or shelters. It’s a stepping stone to move away from all assistance. I can easily search for a job now that I have an address to be contacted, and I can go back to school with peace of mind knowing my belongings and my medications are safe and secure.”

- John\*

## No Place Like Home

One of SAVE, Inc.’s main goals each year is to continually raise awareness about the great housing need that exists in Kansas City for those living with or at risk for HIV/AIDS. Our annual No Place Like Home (NPLH) event serves as the cornerstone of these efforts, as we are able to share our mission and the stories of our clients to a large, captivated audience.

The 2009 NPLH event was held at the Hyatt Regency Hotel in May, and guests were treated to a complimentary lunch while getting a chance to learn more about the work of SAVE, Inc. The one-hour program was hosted by KC Magazine Executive Editor Katie Van Luchene and featured a short video highlighting the stories of SAVE, Inc. clients. Those in attendance learned about the struggles of the many families living with a disability on the verge of homelessness in Kansas City, and how SAVE, Inc. is working to meet this growing need through a variety of housing options.

This event is truly indicative of the kind of advocates SAVE, Inc. is so lucky to have. State Street served as the generous underwriting sponsor and PlattForm Advertising donated the entire cost of production for the Emmy Award-winning client video. Coupled with the hard work of the NPLH Committee and over 40 table captains, and the 2009 Luncheon resulted in one of our largest NPLH events ever. In the end, over 420 people learned about the mission of SAVE, Inc., and their support helped raise much needed funds to help provide home, dignity, and hope for those living with or at risk for HIV/AIDS in Kansas City.

## A Greater Voice for Our Clients

SAVE, Inc. has long been a recognized leader in serving those with HIV/AIDS, and in the fall of 2008, we began utilizing this experience to advocate on a larger scale on behalf of our clients. Through the help of the Missouri AIDS Task Force, SAVE, Inc. is taking steps to educate those shaping public policy on the need for housing for those living with or at risk for HIV/AIDS. SAVE, Inc. staffers have attended advocacy training workshops and, in February 2009, visited Jefferson City for a Legislative Awareness Day. Our goal is to provide our clients’ elected officials with the facts about the crucial role that housing plays in their health and in their lives, and raise awareness about housing as a tool for HIV/AIDS prevention.

By joining these discussions, SAVE, Inc. can ensure that the importance of housing for client care is understood by those making decisions on future HIV/AIDS funding.



## Corroboree 15 - An Anniversary to Remember

It’s always billed as an event like no other, and Corroboree 2008 certainly delivered. Over 600 SAVE, Inc. advocates met for a beautiful September evening at the Kansas City Zoo to celebrate the 15th Anniversary of this party under the stars. Over the years, Corroboree has developed into a signature event for SAVE, Inc. and the success of the event is due in part to the tremendous support of sponsors. This year, over 90 sponsors helped raise \$85,000 to support the mission of SAVE, Inc., and many more advocates participated in the silent auction. Still more support came from the KC Originals Restaurants, whose members served up a delicious spread from across the culinary spectrum. And like any great anniversary party, Corroboree 15 topped off the evening with a big finish: a memorable live auction featuring concert packages to entertainment giants

Tina Turner and Bette Midler.

The incredible longevity of Corroboree is a credit to the philanthropic spirit of SAVE, Inc. supporters. Thanks to our many advocates, including those 600+ who came out for the 15th Anniversary celebration, Corroboree continues to defy father time to raise much-needed funds and awareness for those living with or at risk for HIV/AIDS.

\*\*Year in Review\* period corresponds with the 2008-2009 SAVE, Inc. financial year, thus including Corroboree 15 in September 2008.

## A New Tradition from Old Favorites

SAVE, Inc. has been a staple in Kansas City for those living with HIV/AIDS for nearly 24 years. So it seemed only fitting to partner with Kansas City’s other iconic fixtures – blues and bar-b-q – for the 1st annual Blues Masters With Heart event.

Held at B.B.’s Lawnside BBQ on a beautiful Sunday afternoon in June, this event brought together the great music and great compassion that defines our community. The event featured well-known blues bands from across the area and served as the perfect venue to raise funds and awareness for the mission of SAVE, Inc.

Blues Masters With Heart was the brainchild of board member Kathleen Kunkler and Bluez57 frontman Dan Jones and was held in loving memory of Diane White-Nelson.

## Expanding Our Network

In 2009, SAVE, Inc. took major strides to match the needs of our growing number of tech savvy donors and supporters. In March, we launched a brand new website and a few months later, we jumped into the social networking waters of Facebook. Our new web presence has positioned SAVE, Inc. to instantly interact and communicate with our current supporters and share our mission with a broader audience.

housing means...

“I feel successful.

It’s my own space. It’s comfortable, I can keep it as clean as I like and it allows me to pay my bills on time and pay off old debts. It means more responsibility, but I like it. I like having independence and privacy.”

- Larry\*

*1 month after these comments, Larry made the decision to give up his housing voucher. After earning both his stylist’s and stylist instructor’s licenses, Larry wanted his voucher to go to, as he put it, “someone who needs it more.”*

# No Place Like Home Society

The No Place Like Home Society was created in May 2005 to help build sustainable funding for the future. Since that time, over 60 of our gracious donors have pledged a gift of at least \$1,000 a year for a period of 5 years. Their steadfast commitment provides support to fulfill our mission this year and in the years to come.

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| Scott A. and Sarah Glasrud  | Susan Klenke   | John L. Price  | Bruce Thurman                               | John and Marge Bott   | Freddie Evson   | Randy Hite  | Jean A. Wilson - <i>In Memory of Jerry Gilligan</i>      | Jeffrey L. Wilson                                   | Jeffrey L. Wilson            |
| Christy Gondring  | Lana M. Knedlik  | Robert J. Reeder   | Melanie Tucker                              | Reverence James Brandt, Ph.D.                                       | Family Bicycles, LLC  | Charity F. Hope   | Jerry Gilligan   | Jennifer Wilson                                     | Jennifer Wilson              |
| Ron Griffin   | William C. and Bernadina Knipp                           | Hal Reising  | Jeff and Andrea L. Umbreit                  | Brio Tuscan Grille  | Kate Farlow   | Lauren Hruby  | Jerry Gilligan   | Dory Winn   | Dory Winn                    |
| Karen J. Halbrook and Kim West  | James Kogel  | Dale Rensvold  | The Unicorn Theater                         | Kraig and Holly Buckendahl  | David Ferguson  | Daniel J. Hubbard   | Jerry Gilligan   | David J. Wood                                       | David J. Wood                |
| Happy Hour  | Kevin Kokes  | Laurie Roberts   | Katie Van Luchene and Jerry Foulds          | Wilbur C. Buckheit  | Karen Fernandez   | Rosa E. Hunt  | Jerry Gilligan   | Katie Wright  | Katie Wright                 |
| Ron Harmon  | Kokopelli Mexican Cantina, Kevin and Tammy Lyman         | Rick A. Roberts and Ron Eggleston                        | Jerome P. Van Wert and Stephen J. Mulrooney | Peter O. Callan   | Robert J. Fierst  | Tim Hunter  | Jerry Gilligan   | Yard House  | Yard House                   |
| Harrah's North Kansas City Casino and Hotel                                 | Del Labore   | Kathleen Ryan and Stephen Hardy                          | Steve VanDee                                | Jonathan D. Callison  | Joseph Finch  | David Huntsman  | Jerry Gilligan   | Julie Zittergruen                                   | Julie Zittergruen            |
| Scott Harvey  | Dawne K. Lakey   | Robin Samberg  | Mike Venneman                               | Michael Carroll   | Connie Fischer  | Warren L. Hurst - <i>In Memory of Jimmie L. Gresham</i>             | Jerry Gilligan   |   |                              |
| Cindy Hawdon  | Kristin Leathers   | Alison Saunders  | John C. Verstraete                          | Michael R. Catcott  | Jennifer Fluette  | Jack and Debra Huwar  | Jerry Gilligan   |   |                              |
| Ross Haynes   | Michael Lintecum   | Jim Scarborough  | Maurice Watson                              | Kate Cavanaugh  | Gary and Janie Foltz  | Josh Jameson  | Jerry Gilligan   |   |                              |
| Heartland Men's Chorus  | David K. Lohrentz  | Clifford Schiappa  | Paul Weigel                                 | CHUBB   | James M. Foushee  | Thomas G. Johnson - <i>In Honor of Wednesday Night Dinner Group</i> | Jerry Gilligan   |   |                              |
| Tracy S. Hennrich and Matt Zammar   | Carl W. Longren  | David Schlomer   | Westin Crown Center Hotel                   | Karen Clark and Theresa Root  | John C. Francis   | Betty J. Jones  | Jerry Gilligan   |   |                              |
| Criss A. Hensley  | Lyric Opera of Kansas City                               | Colleen Schnabel   | Kevin W. White                              | Diane Cobb  | Michael Frisch  | Kursten L. Jones  | Jerry Gilligan   |   |                              |
| Shelby Herrick  | Michael Mackie   | Thomas F. Schultz  | Heidi Whitehill                             | Donald and Mary Cochell - <i>In Memory of Kenny Cochell</i>         | Marc and Cindi Gambardella                                    | Richard L. Jungck   | Jerry Gilligan   |   |                              |
| Jeffrey Hollender   | Don Maish  | Segway Experience of Kansas City                         | Sarah J. Whitman                            | Kelly Cole  | Robert Gamer  | Kansas City Repertory Theatre                                       | Jerry Gilligan   |   |                              |
| Norman B. Holst   | Dennis Marker and Susan Lordi                            | Michael P. Seidel  | Steve Wilton                                | Lori R. Colvin  | Theresa Garza-Ruiz  | Kansas City Symphony  | Jerry Gilligan   |   |                              |
| Jeanne Holverstott  | April Martin   | Vic Shalkoski  | John D. Winnett                             | Michael Congdon   | Adam Gebhardt   | Kansas City T-Bones Baseball Club                                   | Jerry Gilligan   |   |                              |
| Cynthia L. Hopkins  | Tami D. Martin   | Sharp's 63rd Street Grill                                | Brent Winterberg                            | Chris Covert  | Wes George  | Matthew Kemp  | Jerry Gilligan   |   |                              |
| Jay Howard  | P. A. McDermott  | Sheraton Suites Country Club Plaza                       | Elaine R. Wright                            | Margaret Cox  | Mary Gerkovich  | Dewitt Kendall  | Jerry Gilligan   |   |                              |
| Richard and Susan Huddleston - <i>In Memory of Shelly Huddleston</i>        | Dr. Aaron T. McDonald and Devin Thorla                   | Christina M. Shinnors                                    | Eric Youngberg and Gary Krogh               | Philip Cox-Johnson  | Jim Giles   | Jenny Kincaid   | Jerry Gilligan   |   |                              |
| Tim Hughs   | Kenneth L. Shipley - <i>In Memory of William Sanders</i> | Kenneth L. Shipley - <i>In Memory of William Sanders</i> | Ellen Zipf                                  | Lynn Crawford, D.D.S. and Stefani Brancato                          | Rosemary Gordon   | Judy King - <i>In Memory of Heather Doyle King</i>                  | Jerry Gilligan   |   |                              |
| Improv Comedy Club  | Robert J. and Christine Sigler                           | Robert J. and Christine Sigler                           |   | Angela Culp   | Grand Street Cafe   | Damon Roberts - <i>In Memory of Roger Rawles</i>                    | Jerry Gilligan   |   |                              |
| Bill and Karen Isenhour   | Casey Simmons  | Casey Simmons  |   | Erin Curtin and Will Gregory  | Greater Kansas City Community Foundation                      | Ryan Placek   | Jerry Gilligan   |   |                              |
| Jerry Jackson   | Sloane Simmons and Harl Van Deursen                      | Sloane Simmons and Harl Van Deursen                      |   | Andrew S. Daniel  | James and Katherine Grobe                                     | Michelle Pond   | Jerry Gilligan   |   |                              |
| Joy L. Jacobs   | Beth Smith   | Beth Smith   |   | Steve Daniel  | Michael and Virginia Gross                                    | Powell Gardens  | Jerry Gilligan   |   |                              |
| Cathy Jambrosic and Michele Stauffer  | Mark Smith   | Mark Smith   |   | Patrick and Caroline C. Davidson - <i>In Memory of James Bryder</i> | John Haertling  | Gregory and Natalie Powell  | Jerry Gilligan   |   |                              |
| Peggy Jones and Betty Sharon  | Bill and Laura Snow                                      | Bill and Laura Snow                                      |   | Penny Deets   | Ile D. Haggins  | Kristina Prather  | Jerry Gilligan   |   |                              |
| Mike Jones and Bob Magaha   | Kelly Staudenmyer  | Kelly Staudenmyer  |   | Katie Delzer  | Kevin Hancock   | Glenn Preston   | Jerry Gilligan   |   |                              |
| Newton W. Jones and Jim Corrick   | Michael J. Stellern                                      | Michael J. Stellern                                      |   | Erin M. Dennihan  | Amie C. Hankel  | Stephanie Price   | Jerry Gilligan   |   |                              |
| George Kahn and Russ Baltis   | Kathy Stengel  | Kathy Stengel  |   | Robert Di Raimo   | Cindy Harris  | Bill Ramsey   | Jerry Gilligan   |   |                              |
| Mary Lou Kogler   | Jon D. Stephens  | Jon D. Stephens  |   | Brett D. Dietrich   | Deborah Haukenberry   | Ralph K. and Margaret Reid  | Jerry Gilligan   |   |                              |
| Sue Keller Springer - <i>In Honor of Richard Keller and Michael Glennon</i> | Karen Suddath  | Karen Suddath  |   | Dennis Dobson   | Will Hayes  | Gerald and Mary Rinke   | Jerry Gilligan   |   |                              |
|   | Tim Super  | Tim Super  |   | Elaine M. Domian  | Gary Head   | Regina Roach  | Jerry Gilligan   |   |                              |
|   | Tom Suther and Kevin Bryant                              | Tom Suther and Kevin Bryant                              |   | Tom Doyle   | Charlene M. Helling - <i>In Memory of Chris Helling</i>       | Roasterie   | Jerry Gilligan   |   |                              |
|   | Scott Switzer  | Scott Switzer  |   | Doug and Marie Eades  | Dee Henry   | Ed Rosen  | Jerry Gilligan   |   |                              |
|   | Sean and Stephanie Switzer                               | Sean and Stephanie Switzer                               |   | Christie Beckemeier   |   | Jerry C. Roy  | Jerry Gilligan   |   |                              |

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SAVE, Inc. has made every attempt to make this listing accurate. If you find an error, wish to change your listing, or have been omitted, please accept our most sincere apologies & call us at 816-531-8340 ext. 23.

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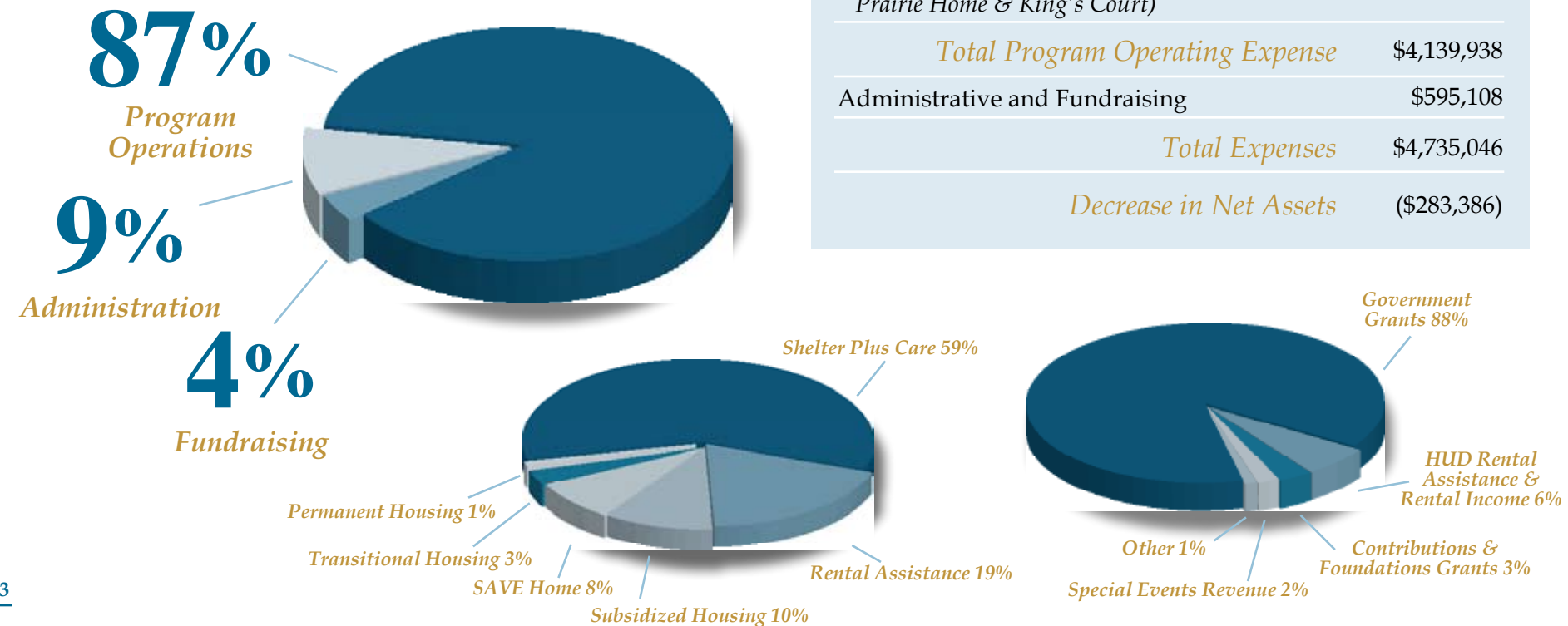
# Financials

## 2009 Public Support and Revenue

| Category                                | Amount             |
|---|--------------------|
| Contributions and Foundation Grants     | \$146,431          |
| Special Events Revenue                  | \$84,907           |
| HUD Rental Assistance & Rental Income   | \$237,724          |
| Government Grants                       | \$3,928,422        |
| Other                                   | \$54,176           |
| <b>Total Public Support and Revenue</b> | <b>\$4,451,660</b> |

## 2009 Program Operating Expenses

| Category  | Amount             |
|---|--------------------|
| Shelter Plus Care   | \$2,442,653        |
| Rental Assistance   | \$788,673          |
| SAVE Home   | \$314,394          |
| Transitional Housing<br>(Stepping Stones & McCarty II)                                | \$143,393          |
| Permanent Housing<br>(Gilligan & McCarty I)   | \$58,674           |
| Subsidized Housing<br>(Cropsey Place, Cropsey Terrace<br>Prairie Home & King's Court) | \$392,151          |
| <b>Total Program Operating Expense</b>  | <b>\$4,139,938</b> |
| Administrative and Fundraising  | \$595,108          |
| <b>Total Expenses</b>   | <b>\$4,735,046</b> |
| <b>Decrease in Net Assets</b>   | <b>(\$283,386)</b> |



# Board and Staff

## Board of Directors

|  |  |  |
|--|--|--|
| President<br><b>Greg Tobey</b><br><i>Children International</i>                          | Vice-President<br><b>Kirk Isenhour</b><br><i>JP Morgan</i>                         | Member-At-Large<br><b>Katie Heschmeyer</b><br><i>Reece and Nichols</i> |
| Secretary<br><b>Lauren Aaronson</b><br><i>University of Kansas<br/>School of Nursing</i> | Treasurer<br><b>Bob Theis</b><br><i>Samuel Rodgers Community<br/>Health Center</i> |  |
| <b>Kathy Carpenter-Brooks</b><br><i>Community Volunteer</i>                              | <b>Jim Dobbie</b><br><i>State Street</i>   | <b>Lewis Gowin</b><br><i>Kansas City School District</i>               |
| <b>Mary Lou Kegler</b><br><i>Community Volunteer</i>                                     | <b>Kathleen Kunkler</b><br><i>Morgan Stanley Smith Barney</i>                      | <b>Dawne Lakey</b><br><i>KCPL</i>                                      |
| <b>David Lohrentz</b><br><i>JKLA, Inc.</i>   | <b>Michael Mackie</b><br><i>PlattForm Advertising</i>                              | <b>Blaine Proctor</b><br><i>Hotel Phillips</i>                         |
| <b>Christopher Smith</b><br><i>Eppright Law Office, LLC</i>                              |  |  |

## Staff

|  |                        |                        |
|--|------------------------|------------------------|
| <b>Zori Rodríguez</b> , Chief Executive Officer        | <b>Garland Lesane</b>  | <b>Eliot Rowland</b>   |
| <b>Neal Brees</b> , Director of Finance and Operations | <b>Eva Murff</b>       | <b>Steve Smith</b>     |
| <b>Joshua Farrell</b> , Director of Client Services    | <b>Martha Patton</b>   | <b>Gary Stallings</b>  |
| <b>Ellen Channels</b>                                  | <b>Lillian Porter</b>  | <b>Dana Williamson</b> |
| <b>Lisa Elmer</b>                                      | <b>Sandra Robinson</b> | <b>Rochelle Wilson</b> |
| <b>Louis Goins</b>                                     | <b>Sara Rowden</b>     |                        |
| <b>Mary Guerra</b>                                     |                        |                        |
| <b>Andrea Heath</b>                                    |                        |                        |
| <b>Kathy Kochenderfer</b>                              |                        |                        |

## Our Mission

Through comprehensive housing solutions, **SAVE, Inc. empowers those living with or at risk for HIV/AIDS to lead healthy stable lives with personal dignity.**

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